

National Institute of Micro, Small and Medium Enterprises (nimsme)[an Organisation of Ministry of MSME, Govt. of India|Yousufguda, HYDERABAD – 500 045

PAPPAD MANUFACTURING

Introduction

Papad is also known as Papadum. Papad is nothing but the thin Indian wafer, which can be refereed as a cracker or flat bread. Papad is generally made from dried lentils, it can be eaten fried

or roasted. There are variety of papad flavors available in the market, that are made to suit the requirement of each and every individual.

The basic composition of the papad varies from a number of ingredients such as cereal flour, pulse flour, soya flour, spice mixes, chemical mixes and different vegetable juices for improving both organoleptic and nutritional characteristics.

Before making any papad, its dough is required to make. That dough contains salt and peanut oil and some flavors to make the special regional papad. Baking soda is also one of the main ingredient for making good papad. The dough is shaped into a thin, round flat bread and then dried (traditionally in the sun). Papad can be cooked by deep-frying, roasting over an open flame, toasting or microwaving.

In India, Papad has a vital place in every meal. It is highly served or accompanied either as a snack, chaat or with main course recipes. Papad is an example of the genius of Indian cuisine. Originally there are two types of Papad – North Indian papad and South Indian papad. They come into different sizes and textures such as mini papad, big papads, roasted papad, khakra and many more.

Papads of various brands are easily available in the market. One of the most famous market brand is Lijjat. You can get variety of tasty and flavorful Lijjat papads with different shapes and sizes. Always check that they are dry and not stuck with each other.

USES:

- 1.3 Papad is a great accompaniment with drinks and mocktails, one of the best example is masala papad.
- 1.4 Papads are typically served as an accompaniment with any meal in India.
- 1.5 Papad can be eaten as a starter or snack dish.



- 1.6 Fried, roasted, open-flame papad and oven-made papad are some of the best varieties of papad.
- 1.7 A famous Rajasthani delicacy is papad curry or papad ki sabji, that is made from the papad only.
- 1.8 Papad can be enjoyed with variety of pickles, chutneys and sauces.
- 1.9 You can get papad of several flavors of your choice, such as Punjabi masala, urad dal, moong dal, asafoetida, black Pepper, green chilly, red chilly, cumin, garlic, ginger, cardamom, cloves and cinnamon, etc.
- 1.10 Since the years, Papad has been used to serve with dal and rice, as it enhance the taste of the meal.
- 1.11 You can munch the Papad as a great snack dish.
- 1.12 Papad can be served with soup or with the main meal.
- 2.0 Papad is often crushed and sprinkled on the rice.
- 2.1 A traditional Indian thali, platter, marriage buffets, parties, etc always includes papad in their menu.
- 2.2 You can crush the raw papads for coating the kebabs and tikkis.
- 2.3 Papad is used for making several Gujarati subzis like Methi- Papad nu shaak, Ghatia- papad nu shaak, etc.

STORAGE:

- 3.0 Papad should be stored in air tight container.
- 3.1 It can be stored for 10-12 months.
- 3.2 Sometimes keep them under fresh air and sun light for few minutes for preserving even more better.
- 3.3 Although storage can be done, but it is advisable to buy limited stock or small packets of papad and use them as per your requirement.

BENEFITS:

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Papad is a good appetizer and a source for digestive.

Roasted or grilled papad helps to absorb the fatty material from the mouth and throat.

Papad should be eaten in moderate proportion, else it can become the reason of acidity.

Papad is very high in sodium, hence not advisable for hypertensive people. Papads are made of lentils, hence are free from gluten, rich in protein and dietary fiber

. Location , Land & Building

The unit will be located in a rented building. The monthly rent amount for this unit will be Rs 5000/month.

Work Style / Activity



The raw materials of the units are Uzhunnu Mavu, Rice Powder, Castic Soda, Salt, Oil. It can be purchased in a large scale and avail locally. The Uzhunnu Mavu, Castic soda, salt and oil are mixed thoroughly and then put that mixture to the automatic pappad making machine. Then pappad can make according to the die that we are giving. This Pappad may pass through the drier also. Noramally this project aims pappad size of —5 Inch ||.

Equipments

Fully auto pappad making machine is the major equipments required for the manufacturing of Pappad. In addition, the accessories like Sealing Machine, Tables, Chair and rack are required.

Estimation of the working capital

The estimated requirement of working capital of the unit comes to Rs 3,23,000 the basis for the estimation of working capital is cost of the raw material required per month, and the labor charges. The details are furnished in the financial analysis of the report.

Cost of the Project.

The total cost of the project comes to Rs 10,23,000; which is arrived from the financial analysis.

• Source of Fund.

The promoter is expecting a composite loan of Rs. 8,18,000 from the Bank, which includes the Term loan for the fixed investment and working capital. The pro moter's contribution is shown as Rs. 2,05,000. Details are furnished in the financial analysis of the report.

Assumptions

This project report is prepared based on the following assumptions.

- The unit is expected to operate 25 days in a month on single shift basis.
- Working capital is estimated based on raw material and other expenses required per month.
- Any change in the government or bank policy will make corresponding change in the project report.



Conclusions .

By virtue of the contacts of the promoter in the business activity the unit is expecting an ascending future. The project is prepared on the basis of reasonable and reliable estimates and assumptions. The project can generate enough cash to pay the interest as well as installment of loan. The project is technically feasible and financially viable.

Pappad Manufacturing Unit

ABSTRACT

- Name & Address
- Type of Organization

Proprietary

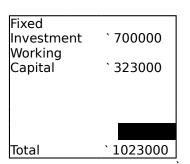
- Unit Address
- Panchayath
- Building Number /Survey no
- Village

Activity
 Pappad Manufacturing (Pappad

■ Scope of Project
New Project

Project Cost

ject st **&** Means of Finance



Term	`
Loan	560000
W.C.	
Loan	` 258000
	81800
	0
Promoter's Share	` 205000
Total	`1023000

• Subsidy Eligible 191625 (as per ESS)

● Repayment Period 3

● Gross Profit after 1st year 592300 >>> Rs 49400 / Month (average)

• Scheme SME finance



• Rate of Return 56%

• Average DSCR 2.61

● DER 1.07

• IRR 75%; as NPV is + Ve

(Break Even Point at 70% Capacity

● BEP 64% Utilization

• Current Ratio 6.79

• Net Profit Ratio 13%

Payback PeriodIn between 1 and 2 year

Employment Potential4

Name of Bank

Project Implementation Period
 From May 2015 To August 2015

Project Details

Fixed Capital Investment

Land & Building

Cost of Land Nil

Land Development Cost Nil Building Nil

Total 0

Machinery /Equipments

Si No	Item	Make	Unit Price	Qty	Ext Price
1	Fully Auto Pappad Machine	PP deluxe	565000	1	565000
2	Flour Kneading Machine				
3	Flat Sheet Making				
4	Pappad Sheeter	Inclusive of Pappad			
		Machine			
5	Cutter Machine				
6	Electric Drier				
7	Tax		28250	1	28250
8	Sealing Machine		7000	1	7000
				Total	600250



	Furniture /
_	Eivturos
L	Fixtures

Si No	Item	Make	Unit Price	Qty	Ext Price
1	Table		15000	1	15000
2	Chair		700	5	3500
3	Rack		10000	2	20000
				Total	38500

Preliminary & Pre-operative

D cost

Ε

Si No	Details		Amount
	Erection &		
1	Electrification		25000
	Preliminary		
	Expenses		
2	(Others)		15000
3	Trial Production		15000
		Total	55000

Contingency

Si No	Details		Amount
	Contingency / Others/ Miscellaneous Expenses		6250
		Total	6250

Total Capital Expenditure (A + B + C + E) Sales Realization (@ 100% Capacity Utilization)

` 700000

	I				
	t				
	e				
Si No	m	Unit Price	Qty	Ext Price	Yearly Sales
1	Pappad	7.5	65625	492187.5	5906250
			Total	492187.5	5906250

Raw Materials

Si No	ltem	Unit	Amt/Mont	Qty or Mo	Ext Price
1	Rice Powder	Kg	32	3240	103680
2	Caustic Soda	Kg	70	540	37800
3	Uzhunnu Mavu	Kg	115	30600	3519000
4	Oil	Kg	75	900	67500



5	Salt	Kg	15	1080	16200
6	Packing Cover	Kg	150	204	30600
				Total	3774780
		·			<u>. </u>

	vvages			
			Monthl	
			У	
			Wages/W	Monthly
		Numb		
Si No	Type of Worker	ers	orker	Wages
1		0	0	0
				Total

J Salary

			Monthly Salary/wo	Monthly
Si No	Type of Worker	Numbers	rker	Salary
1	Manager/Proprietor	1	15000	15000
2	Worker	2	11250	22500
3	Helper	1	8750	8750
				Total

K Other Expenses / Year

SI No	Elements
1	Repairs & Maintenance
2	Power & Fuel
3	Other Overhead expenses
4	Telephone Expenses
5	Stationery & Postage
6	Advertisement & Publicity
7	Other Miscellaneous Expenses
8	Rent (if building on rental)



Capacity Utilization of Manufacturing & Administrative Expenses

Part icul ars Capacity Utilization	1st Year 70%	2nd Year 72 %	3rd Year 74%	4th Year 76%	78%	5th Year	6th Ye
No of Shifts/day	1	1	1	1			1

A. Manufacturing Expenses

1

Raw Materials	2642346	2717842	2793337	2868833	2944328	301
Wag es						
Repairs & Maintenance	7000	7200 0	7400 0	7600 0	7800	
Power & Fuel	108675	111780	114885	117990	121095	12
Other Overhead expenses	7000	7200	7400	7600	7800	
Total (A)	2765021	2844022	2923022	3002023	3081023	316

B. Administrative Expenses

Sala						
ry						
	555000	582750	611888	642482	674606	708
Telephone Expenses	6000	6600	7260	7986	8785	9

Stationery & Postage	10000	11000	12100	12210	1 4 6 4 1	16105	17716	10407
	10000	11000	12100	13310	14641	16105	17716	19487
Advertisement & Publicity								
	10000	11000	12100	13310	14641	16105	17716	19487
Other Miscellaneous	8000	8800	9680	10648	11713	12884	14172	15590



Rent (if)	60000	66000	72600	79860	87846	96631	106294	116923
(B)	649000	686150	725628	767596	812231	859724	910280	964120
Total A+B	3414021	3530172	3648650	376961 9		4019748	4149304	4282145

• Assessment of Working Capital

Capacity Utilization	

	1st Year	2nd Year	3rd Year	4th Year	5th Year	6th Year
	70%	72%	74%	76%	78%	80%
if 100%						
Shift/Da						
У	1	1	1	1	1	1

i Variable Production Cost

				271784				
Raw Material		3774780	2642346	2	2793337	2868833	2944328	3019824
Wages		0	0	0	0	0	0	0
Repair & Maintenance		10000	7000	7200	7400	7600	7800	8000
Power & Fuel		155250	108675	111780	114885	117990	121095	124200
Other Overhead Expenses		10000	7000	7200	7400	7600	7800	8000
				284402				
	Total	3950030	2765021	2	2923022	3002023	3081023	3160024

ii Fixed Production Cost

Salary		555000	555000	582750	611888	642482	674606	708336
Telephone Expenses		6000	6000	6600	7260	7986	8785	9663
Stationery & Postage		10000	10000	11000	12100	13310	14641	16105
Advertisement & Publicity		10000	10000	11000	12100	13310	14641	16105
Other Miscellaneous Expenses		8000	8000	8800	9680	10648	11713	12884
Rent (if)		60000	60000	66000	72600	79860	87846	96631
	Total	649000	649000	686150	725628	767596	812231	859724

iii Manufacturing Cost

Variable Production		284	4402			
Cost	395003	30 2765021	2 2923022 3	002023	3081023	3160024



Fixed Production Cost		649000	649000	686150	725628	767596	812231	859724
				353017				
	Total	4599030	3414021	2	3648650	3769619	3893255	4019748

• Elements of Working Capital & Amount of Working Capital

						2nd				
			,	·	1st Year	Year	3rd Year	4th Year	5th Year	6th Year
Si No	Item	Days	Basis	Amount	70%	72%	74%	76%	78%	80%
	Raw Material									
			Material							
1_		10	Cost	125826	88078	90595	93111	95628	98144	100661
	Work in		Production							
2	Process	1	Cost	13167	9217	9480	9743	10007	10270	10533
	Finished		Manufacturi							
1	Goods	1	n g Cost	16257	11380	11767	12162	12565	12978	13399
			Manufacturi n							
1 .	Receivab les	7	g Cost	113801	79660	82371	85135	87958	90843	93794
	Working Expense									
5	s	25	Fixed Cost	54083	54083	57179	60469	63966	67686	71644
		Total								
			`	323134	242419	251392	260621	270124	279920	290031
	W.C. can be	withdrawn	from WCL Acc.	258000	258000	258000	258000	258000	258000	258000
		Margin of	WC to be invested		0	0	2621	12124	21920	32031

Project Cost

& Means of

Finance i Total



Project Cost

		70000		70000
	Fixed Capital Investment	, 0	Say, `	0
		32313	,	32300
	Working Capital Investment	` 4	Say,`	0
	<u> </u>	10231	-	10230
	Total	` 34	Say, `	00
	Means of Finance (Loan from Bank &	Own	•	
ii	Contribu	tion)		
		56000		
	Term Loan from Bank	, 0	- 80 % of F.C.	I.
		25800		
	Working Capital Loan from Bank	, 0	- 80 % c	f W.C.I.
		81800		
	Total Loan Amount from Bank	` 0		
		20500		
	Own Contribution	` 0		
		10230	<u></u>	
	Total	, 00		
		19162		
iii	Subsidy Eligible		s per ESS)	
iii	Subsidy Eligible		s per ESS)	

• Schedule of Repayment of

Term Loan & Working

Capital Loan i Term Loan

Year	Opening Balance	Installment	Closing Balance	Interest @ 13%
1st Year	560000	124444	435556	72800
2nd Year	435556	186667	248889	56622
3rd Year	248889	186667	62222	32356
4th Year	62222	62222	0	8089
5th Year	0	0	0	0
6th Year	0	0	0	0
7th Year	0	0	0	0
8th Year	0	0	0	0

ii

Working Capital Loan

(Installment of Working Capital is shown as if the WCL is also closed along with the Term Loan)

Year	Opening Balance	Installment	Closing Balance	Interest @ 13.5%	
------	-----------------	-------------	--------------------	---------------------	--



1st Year	258000	57333	200667	34830
2nd Year	200667	86000	114667	27090
3rd Year	114667	86000	28667	15480
4th Year	28667	28667	0	3870
5th Year	0	0	0	0
6th Year	0	0	0	0
7th Year	0	0	0	0
8th Year	0	0	0	0

Schedule of Depreciation on Fixed Assets

0

0

Closing Balance

i	Building	@	10%				
	1st Year	2nd Year	3rd Year	4th Year	5th Year	6th Year	7th Year
Opening Balance	0	0	0	0	0	0	0
Depreciation	0	0	0	0	0	0	0

0

0

0

0

Machinery & Fixtures @ 10% 1st Year 4th Year 5th Year 2nd Year 3rd Year 6th Year 7th Year 574875 517388 465649 419084 377175 Opening Balance 638750 339458 57487. 51738. 41908. Depreciation 63875 46564.88 39 37718 33946 5 75 377175 339458 Closing Balance 574875 517388 465649 419084 305512

iii	Total Depreci	ation					
Building	0	0	0	0	0	0	0
Machinery	63875	57488	51739	46565	41908	37718	33946
Total	63875	57488	51739	46565	41908	37718	33946

Financial Analysis of Project

	I Projected Profit & Loss Account In Lakhs							5	
,		1st	2nd	3rd	4th	5th	6th	7th	
Particulars		Year	Year	Year	Year	Year	Year	Year	1
Capacity Utiliza	ation	70%	72%	74%	76%	78%	80%	82%)
		41.343		43.706	44.887	46.068		48.431	
Sales Or Receip	ots	75	42.525	25	5	75	47.25	25	

Manufacturing Expenses

Raw Materials	26.42	27.18	27.93	28.69	29.44	30.20	30.95	
Wages	0.00	0.00	0.00	0.00	0.00	0.00	0.00	



Repairs & Maintenance	0.07	0.07	0.07	0.08	0.08	0.08	0.08	
Power & Fuel	1.09	1.12	1.15	1.18	1.21	1.24	1.27	
Other Overhead expenses	0.07	0.07	0.07	0.08	0.08	0.08	0.08	
Depreciation	0.64	0.57	0.52	0.47	0.42	0.38	0.34	

Production Cost Total	28.29	29.02	29.75	30.49	31.23	31.98	32.73	33.49
Administrati Expenses	ve							
Salary	5.55	5.83	6.12	6.42	6.75	7.08	7.44	7.81
Telephone Expenses								
Stationery & Postage	0.06	0.07	0.07	0.08	0.09	0.10	0.11	0.12
Advertisement &	0.10	0.11	0.12	0.13	0.15	0.16	0.18	0.19
Publicity	0.10	0.11	0.12	0.13	0.15	0.16	0.18	0.19
Other Miscellaneous								
Expenses Rent (if)	0.08	0.09	0.10	0.11	0.12	0.13	0.14	0.16
Nenc (ii)	0.60	0.66	0.73	0.80	0.88	0.97	1.06	1.17
Total (B)	6.40	6.06	7.26	7.60	0.12	0.60	0.10	0.64
Interest on Bank Loan @	6.49	6.86	7.26	7.68	8.12	8.60	9.10	9.64
13 Term Loan %	0.73	0.57	0.32	0.08	0.00	0.00	0.00	0.00
Working Capital Loan 13.5 %	0.35	0.35	0.35	0.35	0.35	0.35	0.35	0.35
				i	1	i	1	
Cost of Sale	35.86	36.79	37.68	38.59	39.70	40.92	42.18	43.48
Preliminary & Pre-Op & Contingency. written-off	0.20	0.20	0.20	0.00	0.00	0.00	0.00	0.00
Net Profit before Tax	5.28	5.53	5.83	6.30	6.37	6.33	6.25	6.14
Less Tax	0.03	0.05	0.08	0.13		0.13	0.13	0.11
Net Profit	5.26	5.48	5.74	6.17	6.23	6.19	6.13	6.02
Retained Profit	5.26	10.73	16.48	22.64			41.19	47.22



Particulars	1st Year	2nd Year	3rd Year	4th Year	5th Year	6th Year	7th Year	8th Year
Net Profit	5.26	5.48	5.74	6.17	6.23	6.19	6.13	6.02
Total Investment	10.23	10.23	10.23	10.23	10.23	10.23	10.23	10.23
Rate of Return	51%	54%	56%	60%	61%	61%	60%	59%
Average Rate of Return				56%				

Debt Service Credit Ratio (D.S.C.R.)

, III	III (D.S.C.R.)								
Particulars	1st Year	2nd Year	3rd Year	4th Year	5th Year	6th Year	7th Year	8th Year	
Net Profit	5.26	5.48	5.74	6.17	6.23	6.19	6.13	6.02	
Add:									
Depreciation + Interest	1.37	1.14	0.84	0.55	0.42	0.38	0.34	0.31	
Total - A	6.62	6.62	6.58	6.71	6.65	6.57	6.46	6.33	
Payments :									
On Term Loan									
Interest	0.73	0.57	0.32	0.08	0.00	0.00	0.00	0.00	
Installments	1.24	1.87	1.87	0.62	0.00	0.00	0.00	0.00	
On Working Capital									
Interest	0.35	0.35	0.35	0.35	0.35	0.35	0.35	0.35	
Total -B	2.32	2.78	2.54	1.05	0.35	0.35	0.35	0.35	
DSCR = A/B	2.85	2.38	2.59	6.39	19.10	18.87	18.56	18.17	
Average DSCR				2.61					

Cash Flow IV Statement



	lm							
Source	period	1st Year	2nd Year	3rd Year	4th Year	5th Year	6th Year	7th Year
Gross Profit	0.00	6.36	6.44	6.50	6.73	6.72	6.68	6.60
Add: Depreciation		0.64	0.57	0.52	0.47	0.42	0.38	0.34
Term Loan	5.60							
Working Capital Loan		2.58	0.00	0.00	0.00	0.00	0.00	0.00
Promoters Capital	1.40	0.00	0.00	0.03	0.10	0.10	0.10	0.10
Preliminary & Pre- Operative & Contingency Written off		0.20	0.20	0.20	0.00	0.00	0.00	0.00
011		0.20	0.20	0.20	0.00	0.00	0.00	0.00
Total	7.00	9.78	7.22	7.25	7.29	7.23	7.15	7.04

Application								
Fixed CapitalInvested	7.00							
Increase in Current Assets		2.42	0.09	0.09	0.10	0.10	0.10	0.10
Repayment of Term Loan		1.24	1.87	1.87	0.62	0.00	0.00	0.00
Interest on Term Loan		0.73	0.57	0.32	0.08	0.00	0.00	0.00
Interest on WC Loan		0.35	0.35	0.35	0.35	0.35	0.35	0.35
Income Tax		0.03	0.05	0.08	0.13	0.14	0.13	0.13
Total	7.00	4.77	2.92	2.71	1.28	0.58	0.58	0.58

Opening Balance	0.00	0.00	5.01	9.31	13.84	19.85	26.50	33.07
Surplus	0.00	5.01	4.30	4.53	6.01	6.65	6.57	6.46
Closing Balance	0.00	5.01	9.31	13.84	19.85	26.50	33.07	39.54
<u>.</u>								

Projected Balance Sheet

Particulars	1st Year	2nd Year	3rd Year	4th Year	5th Year	6th Year	7th Year	8th Year
Liabilities								



Promoters Capital- periodic	1.40	1.40	1.43	1.52	1.62	1.72	1.82	1.93
Retained Profit	5.26	10.73	16.48	22.64	28.88	35.07	41.19	47.22
Term Loan O/S	4.36	2.49	0.62	0.00	0.00	0.00	0.00	0.00
Working Capital Loan	2.58	2.58	2.58	2.58	2.58	2.58	2.58	2.58
Current Liabilities	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sundry Creditors	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Tota I	13.59	17.20	21.10	26.74	33.07	39.37	45.60	51.73
Assets								
Gross Fixed Assets	6.39	5.75	5.17	4.66	4.19	3.77	3.39	3.06
Less: Depreciation	0.64	0.57	0.52	0.47	0.42	0.38	0.34	0.31
Net Fixed Assets	5.75	5.17	4.66	4.19	3.77	3.39	3.06	2.75
Balance of Preliminary &								
Pre-Op & Contingency	0.41	0.20	0.00	0.00	0.00	0.00	0.00	0.00
Current Assets	2.42	2.51	2.61	2.70	2.80	2.90	3.00	3.11

Tota									
1	13.59	17.20	21.10	26.74	33.07	39.37	45.60	51.73	
_	Break Even								
VI -i	Δ	Analysis							
FIXED COST									
Salaries	5.55	5.83	6.12	6.42	6.75	7.08	7.44	7.81	
Repair & Maintenance	0.07	0.07	0.07	0.08	0.08	0.08	0.08	0.08	
Insurance	0.60	0.66	0.73	0.80	0.88	0.97	1.06	1.17	
Administrative expenses	0.94	1.03	1.14	1.25	1.38	1.51	1.67	1.83	
Depreciation	0.64	0.57	0.52	0.47	0.42	0.38	0.34	0.31	
Interest on MM loan									
Interest on Term loan	0.73	0.57	0.32	0.08	0.00	0.00	0.00	0.00	
Total	8.53	8.73	8.90	9.10	9.50	10.02	10.59	11.20	
VARIABLE COST									
Raw Materials	26.42	27.18	27.93	28.69	29.44	30.20	30.95	31.71	
Wages	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Power Charges	1.09	1.12	1.15	1.18	1.21	1.24	1.27	1.30	
Selling expenses	0.07	0.07	0.07	0.08	0.08	0.08	0.08	0.08	
Interest on WC loan	0.35	0.35	0.35	0.35	0.35	0.35	0.35	0.35	



		•		•		-		
Total	27.93				31.08	31.87	32.66	33.44
\ <i>a</i>	Bre		n Point					
VI -ii	i		tio Anal	ysis			1	
Particulars	1st Year	2nd Year	l	4th Year	5th Year	6th Year	7th Year	8th Year
Fixed Cost	8.53	8.73	8.90	9.10	9.50	10.02	10.59	11.20
Variable Cost	27.93	28.72	29.50	30.29	31.08	31.87	32.66	33.44
Total Cost	36.46	37.45	38.40	39.39	40.58	41.89	43.24	44.64
Sales	41.34	42.53	43.71	44.89	46.07	47.25	48.43	49.61
Contribution (Sales -VC)	13.42	13.81	14.20	14.59	14.99	15.38	15.77	16.17
B.E.P in % =(FC/Contributi	64%	63%	63%	62%	63%	65%	67%	69%
Break Even Sales =(BEP*Sale	26.28	26.90	27.38	27.98	29.19	30.78	32.50	34.37
Break Even Units in quantity	500536	498135	493360	490851	499030	513041	528531	545521
Current Ratio	2.88	4.58	6.38	8.74	11.36	13.94	16.49	18.99
Net Profit Ratio = (Net Profit/Sales)	13%	13%	13%	14%	14%	13%	13%	12%

VII **Debt Equity Ratio**

DER = LONG TERM LOAN LIABILITY/(CAPITAL)

	1st		3re	b					
Particulars	Year	2nd Year	Yea	ar 4th	Year	5th Year	6th Year	7th Year	8th Year
			,						
Term Loan O/S	4.36	2.49	0.6	2 0	.00	0.00	0.00	0.00	0.00
Promoters Capital-			·						
periodic	1.40	1.40	1.4	3 1	.52	1.62	1.72	1.82	1.93
DER	3.11	1.78	0.4	4 0	.00	0.00	0.00	0.00	0.00
DER (Average 4 yrs)				1	.07				

VIII **Pay Back Period**

Particulars	0th Year	1st Year	2nd Year	3rd Year	4th Year	5th Year	6th Year	7th Year
Cash flows After Tax	-7.65	5.89	6.05	6.26	6.63	6.65	6.57	6.46
PV factor @ K=.13	1.00	0.89	0.78	0.69	0.61	0.54	0.48	0.43



Present Value @ K=.13	-7.65	5.22	4.74	4.34	4.07	3.60	3.15	2.75
Cumulative Cash		-2.43	2.30	6.64	10.71	14.31	17.47	20.22
				In b	etween 1	and 2		
Payback Period	1					year		

IX Net Present Value (NPV)

			(
Particulars	0th Year	1st Year	2nd Year	3rd Year	4th Year	5th Year	6th Year	7th Year
Cash flows After Tax	- 7.6 5	5.89	6.05	6.26	6.63	6.65	6.57	6.46
Net Present Value				17	7.90			

X Internal Rate of Return

			2nd					
Particulars	0th Year	1st Year	Year	3rd Year	4th Year	5th Year	6th Year	7th Year
	-							
	7.6							
Cash flows Before Tax	5	5.92	6.10	6.34	6.76	6.79	6.70	6.59
IRR Before Tax -5yrs				75%				
nar Berere lax syrs				7.570			ĺ	
	7.6							
Cash flows After Tax	5	5.89	6.05	6.26	6.63	6.65	6.57	6.46
IRR After Tax -5yrs				75%				

Source:- Udyami Mitra/Sidbi

